# Gilles Serra

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## **EDUCATION**

## **Harvard University**

- *Ph.D. in Political Economy and Government*
- Thesis committee: Kenneth Shepsle (chair), James Snyder, Robert Bates, Chris Avery
- Thesis title: "Three Essays on Primary Elections in Latin America and the United States"
- Expected in June 2007

## **Harvard University**

- M.A. Political Economy and Government
- June 2003

## Instituto Tecnológico Autónomo de México (ITAM), Mexico City

- B.A. Economics
- Thesis committee: César Martinelli (chair), Alejandro Hernández
- Thesis title: "Coexistence of Ideologues and Demagogues: an Economic Model of Political Competition in Mexico" (in Spanish)
- June 1999

## Instituto Tecnológico Autónomo de México (ITAM), Mexico City

- *B.S. Applied Mathematics*
- Thesis committee: Guillermo Pastor (chair), Beatriz Rumbos
- Thesis title: "Individuals Climbing Up their Hierarchy: an Evolutionary Game" (in Spanish)
- June 1999

Title: "Three Essays on Primary Elections in Latin America and the United States"

**Chapter 1 (completed)**: "Primary Elections or Smoke-Filled Rooms: A Theory of Party Democratization in Latin America"

**Chapter 2 (completed)**: "Primary Divergence: The Effects of Primary Elections on Candidate Strategies in the Downsian Model"

**Chapter 3 (first draft completed)**: "Primary Elections with Costly Entry of Candidates: Does Divergence Prevail?"

## SCHOLARSHIPS AND GRANTS

- o **Institute for Quantitative Social Sciences, Harvard University**, dissertation completion grant, 2006-2007
- o Center for American Political Studies, Harvard University, seed grant, 2006
- o David Rockefeller Center for Latin American Studies, Harvard University, conference travel grant, 2006
- National Bureau of Economic Research, grant for research on the Economics of National Security, 2003
- o Social Science Research Council, Program in Applied Economics, summer workshop 2001
- o Fundación México en Harvard, doctoral scholarship 2001-2006
- o **Center for Basic Research in the Social Sciences, Harvard University**, Graduate Fellowship in Mathematics, 2000
- o **Ford-McArthur-Hewlett,** Regional Scholarship for Graduate Studies in the Social Sciences, 1999
- o **Department of Political Economy and Government, Harvard University**, full tuition and stipend 1999-2001, full tuition 2001-2003.
- o Mexican Secretary of Education, Beca SEP, 1991

#### PRIZES AND HONORS

- Excellence in Teaching Economics to Graduate Students, Harvard University, Spring 2003
- o Excellence in Teaching Economics to Graduate Students, Harvard University, Fall 2003
- o **Certificate of Distinction in Teaching,** Committee on Undergraduate Education, Harvard University, Spring 2002
- Best Undergraduate Thesis (in the Mathematics, Statistics or Actuarial Sciences category), ITAM, 1999
- o **Special mention**, thesis defense of the B.S. in Applied Mathematics, ITAM, 1999
- o **Special mention**, thesis defense of the B.A. in Economics, ITAM 1999
- o Prize to Academic Excellence (granted for the first time), ITAM, November 1998
- o **First place in economic research,** *La Gaceta de Economía*, November 1998

## PUBLICATIONS IN ACADEMIC JOURNALS

"A Chance for Peace? Recommendations from Negotiation Theory to Demobilize the Paramilitaries in Colombia," *Kennedy School Review*, Vol. 5, pp. 65-83, May 2004

"Economic Growth, Distributive Policy and Justice á la Rawls" (in Spanish), winner of first place in economic research, *La Gaceta de Economía* #7, year 4, pp 85-108, November 1998

#### PAPER PRESENTATIONS

"Primary Elections or Smoke-Filled Rooms: A Theory of Party Democratization in Latin America"

- o Northeastern Political Science Association, Annual Meeting, 2006
- Harvard Economics Department, Seminar on Research in Behavior in Games and Markets, 2006
- o Latin American Studies Association, XXVI International Congress, 2006
- o Massachusetts Institute of Technology, Political Economy breakfast, 2006

"Primary Divergence: The Effects of Primary Elections on Candidate Strategies in the Downsian Model"

o American Political Science Association, Annual Meeting, 2006

"Primary Elections with Costly Entry of Candidates: Does Divergence Prevail?"

o Midwest Political Science Association, Annual Meeting, 2006

"Primary Elections in Two-Party Systems: The Effects of Party Nominations on Policy Outcomes"

- National Bureau of Economic Research, Student Political Economics Conference, 2005
- o Midwest Political Science Association, Annual Meeting, 2005
- Kennedy School of Government at Harvard University, Work in Progress Seminar,
   2005

"Elecciones Primarias o 'Dedazo': Cuándo se Democratizan los Partidos Políticos en América Latina? (Primary Elections or 'dedazo': When do Political Parties Democratize in Latin America?"

o Fletcher School at Tufts University, Latin American students group, 2006

"La Desmovilización de Paramilitares en Colombia: Recomendaciones desde la Teoría de Negociación (The Demobilization of Paramilitaries in Colombia: Recommendations from Negotiation Theory)"

o Harvard/MIT Mexican student seminar, 2004

"Optimal Roadmaps: The Design of Successful Peace Agreements in Civil Wars"

o Harvard Government Department Research Workshop in Political Economy, 2003

"The Effects of Creating a Mental Frame for the Federal Budget: Saving Social Security First"

o Harvard Government Department, Research Workshop in Political Economy, 2002

"Coexistencia de Ideólogos y Demagogos: un Modelo Económico de la Competencia Política en México (Coexistence of Ideologues and Demagogues: an Economic Model of Political Competition in Mexico)"

o **ITAM Department of Economics**, thesis defense, 1999.

"Individuos que Buscan Subir en su Jerarquía: un Juego Evolutivo (Individuals Climbing Up their Hierarchy: an Evolutionary Game)"

o **ITAM Department of Mathematics**, thesis defense, 1999.

"Teoría de Juegos y la Crisis de los Misiles en Cuba (Game Theory and the Missile Crisis in Cuba)"

o ITAM Department of Mathematics, Seminar Évariste Galois, 1998.

## TEACHING ASSISTANT EXPERIENCE

## **Harvard University**

Spring 2004

## **Professor Kenneth Shepsle**

Thinking About Politics (undergraduate)

#### **Harvard University**

Fall 2002 - Spring 2003

## Professors Jerry Green, Chris Avery and Nolan Miller

Microeconomic Theory I and II (graduate)

## **Harvard University**

Fall 2001 - Spring 2002

#### **Professor Martin Feldstein**

Principles of Economics – Ec10 (*undergraduate*)

## RESEARCH ASSISTANT EXPERIENCE

## ITAM, Center for Economic Research (CIE)

Fall 1996

#### **Professor Manuel Santos**

Proof-read and typed in Scientific WorkPlace Professor Santos' research. Helped organize the Annual Meeting of the Society of Economic Dynamics and Control, Mexico City, July 2006.

# $ITAM, \, Center \, for \, Economic \, Research \, (CIE)$

Spring 1996

## **Professor Fernando Zapatero**

Gave classes to Professor Zapatero and his assistant on how to program in language C.

#### LANGUAGE SKILLS

o **Spanish**: Fluent (native language on mother's side)

o **French**: Fluent (native language on father's side)

o **English**: Fluent

## POSSIBLE TEACHING TOPICS

## In methods:

Game Theory

Social Choice

Statistics and Probability Theory

Econometrics and Regression Analysis

**Negotiation Theory** 

Microeconomics

Macroeconomics

## In comparative politics:

Latin American Politics and Economics

Comparative Institutions

**Political Parties** 

#### RECOMMENDERS

## **Professor Kenneth Shepsle**

# Harvard University, Government Department

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617-495-4928

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## **Professor James Snyder**

# Massachusetts Institute of Technology, Department of Economics and Department of Political Science

E53-457, Cambridge, MA 02142

617-258-6163

millett@mit.edu

#### **Professor Robert Bates**

1737 Cambridge Street, Room 213

Cambridge, MA 02138

617-496-0919

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## **Professor Christopher Avery**

## Harvard University, Kennedy School of Government

Center for International Development, Littauer-208, Cambridge, MA 02138

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