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## Valerio Potì

Birth date	June 6, 1972		
Education	<ul><li>Institute for International Internat</li></ul>	Trinity College <b>Business Studies</b> ational Integration Studies a eturns Second Moments and early summer 2005 (expect	d Asset Pricing"
	2000 – 2002 Master in Busine Research	Dublin City University ss Studies (MBS, Hons.	
	Jones Eurostox Conditional Risk-I	composition of the Varian <50 Index: Time Series Premia" (presented at the 24 f Accounting and Finance, N	Analysis and 002 Conference
	<ul><li>Major in Banking</li><li>Thesis: "The Role</li></ul>	e of Financial Derivatives in S Irs (110/110 <i>cum Laude</i> )	·
Teaching experience	<ul> <li>Lecturer in Finan</li> <li>Teaching the cour Finance, Corpor Research Topics, &amp; Capital Mark undergraduate)</li> <li>2004-2004</li> <li>Contract Lecture</li> </ul>	rses in Securities & Investr orate Treasury Manage Financial Econometrics (Ma tets) and Financial Theo Queen's University	ments/Theory of ment, Recent aster in Finance ory (final year Belfast, UK
	Finance)		

Autorizzo il trattamento e la comunicazione dei miei dati personali secondo il decreto legislativo 196/2003.

Professional experience	<ul> <li>1998 – 2002 Monte Paschi Ireland Dublin, Ireland</li> <li>Head of Financial Engineering, Trading and Lending</li> <li>Financial Engineering and Structured finance</li> <li>Proprietary trading (equity options, volatility trading, treasury)</li> </ul>		
	<ul> <li>1996 – 1998 Euromobiliare Securities Sim Milan, Italy</li> <li>Equity Option Market Maker</li> <li>Equity Option market making and volatility trading, arbitrage</li> </ul>		
Publications and Conferences	Idiosyncratic Risk, Market Risk and Correlation Dynamics in European Equity Markets (with C. Kearney), June 2003, <u>EFA 2003 Annual Conference</u> Paper no. 744 and IIIS Discussion Paper no. 15 (submitted to the <u>Journal of Global Finance</u> ), <u>http://ssrn.com/abstract=424521</u> .		
	Have European Stocks Become More Volatile? An Empirical Investigation of Volatilities and Correlations in EMU Equity Markets at the Firm, Industry and Market Level (with C. Kearney), August 2004, <u>http://ssrn.com/abstract=615103</u> .		
	Co-Skewness and Conditional Asset Pricing, September 2004, <u>http://ssrn.com/abstract=615502</u> (submitted to the Finance Letters).		
	International Portfolio Formation, Skewness and the Role of Gold (with B. Lucey and E. Tully), IIIS Discussion Paper no. 30, <u>http://www.tcd.ie/iiis/Discussion%20Paper%20series%20html/IIISDP30.htm</u>		
	The DCC-VARMA: A Simple Estimation Procedure of the Conditional Correlation Dynamics for Large Variance-Covariance Matrices, May 2003, <u>http://ssrn.com/abstract=448220</u>		
	Una Metodologia per la Previsione della Volatilità degli Strumenti Finanziari, <u>Rivista AIFIRM</u> 7/8, July/August 1999.		
Professional memberships	Certified Chartered Accountant by Italian State Examination		
	AIFIRM (professional body of Italian Risk Managers), EFA (European Finance Association), AFA (American Finance Association), FMA (Financial Managers Association)		
Awards	Irish Research Council for the Humanities and the Social Sciences – Government of Ireland Scholarship		
	Ranked first in 1998 amongst the Stock Index Option Market		

	Makers on the Milan Stock Exchange
Languages	Italian: mother tongue
	English: fluent (TOEFL computer-based score: 250)
	Spanish: basic
Computing skills	Programming Languages:
	<ul> <li>Visual Basic</li> </ul>
	• C++
	Software applications:
	<ul> <li>RATS, Microfit, MATLAB</li> </ul>
	<ul> <li>Turbo C++, Dev-C++ Bloodshed Software, MS Excel</li> <li>Bloomberg, Reuters, Datastream</li> </ul>
References	Colm Kearney, Professor of International Business, School of Business Studies, Trinity College, Dublin 2, Ireland; Tel.: 00353 (0)1 608 2688; e-mail: <u>colm.kearney@tcd.ie</u>
	Michael Moore, Professor of Finance, School of Management and Economics, Queen's University Belfast, Belfast BT7 1NN, UK; Tel.: 0044 (0)28 90273208; e-mail: <u>m.moore@qub.ac.uk</u>
	Barbara Alemanni, IEMIF Istituto di Economia dei Mercati e degli Intermediari Finanziari "G. Dell'Amore", viale Isonzo 25, Milano, Italy; Tel.: 0039 02 58365961; e-mail: barbara.alemanni@uni-bocconi.it

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